



**FOR IMMEDIATE RELEASE**

**Former IBM and ACS Executive Joins Platform Solutions, Inc. to Drive Sales Growth and Expand Market for Open Mainframe Servers**

***Mainframe Industry Veteran Michael O'Hara Joins PSI as Executive Vice President of Sales***

**Sunnyvale, Calif., January 31<sup>th</sup>, 2007** – Platform Solutions, Inc. (PSI), the first developer of a new generation of Open Mainframe™ Servers, today announced Michael O'Hara, a 30-year IBM veteran, has joined the company as Executive Vice President of Sales.

Mr. O'Hara is a seasoned technology leader with a distinguished record of success. Prior to joining PSI, he was Senior Vice President and Managing Director of IT Outsourcing Solutions for Affiliated Computer Services (ACS). At ACS he directed the company's IT outsourcing business, managing over \$1.3 billion in annual revenues.

During Mr. O'Hara's 30-year tenure with IBM, he held numerous sales executive positions and was most recently Vice President Sales, Wall Street Region, with overall responsibility for creating and managing IBM's market share initiatives for financial services customers including Merrill Lynch, Goldman Sachs, Bear Stearns, Bank of New York, Lehman Brothers, Met Life, AIG, and the NYSE among others. He increased sales in the region to more than \$600M in annual sales doubling year over year results.

In addition, Mr. O'Hara was General Manager, IBM Global Financing, managing the organization's \$20 Billion customer and commercial portfolio. He also held a variety of executive sales and marketing positions across the high-end storage and server product lines, including VP of Systems Sales, Americas with revenues exceeding \$4 Billion. Mr. O'Hara was a member of the IBM Senior Leadership Group.

"PSI has a unique and promising opportunity to bring true choice back to customers in the mainframe market, something they have not had for years" said Mike O'Hara, Executive Vice President of Sales at Platform Solutions, Inc. "We have a compelling value proposition for any company looking to modernize its datacenter with today's most advanced open mainframe technology."

“PSI is extremely fortunate to gain the considerable sales and management experience that Mike brings to our team,” said Michael Maulick, President and CEO of Platform Solutions, Inc. “He has the business expertise and established industry relationships to help transform PSI from a start-up to an industry leader. He will play a vital role in leading the sales team to achieve significant financial growth in 2007 and beyond.”

Mr. O’Hara has a bachelor’s degree in business administration from Olivet College and is a graduate of the IBM Client Executive Program at Harvard University.

**About PSI**

Platform Solutions, Inc., (PSI) develops Open Mainframe™ servers compatible with the broadest set of datacenter environments and operating systems, including IBM® z/OS®. PSI systems are based on proven systems architecture spun-off from Amdahl Corporation and industry standard Dual-Core Intel® Itanium® 2 processor technology, and provide customers true choice and flexibility in mainframe computing. The company was launched in 2003 and is funded by leading venture and strategic investors, including Blueprint Ventures, Goldman Sachs, Intel Capital, InterWest, and Investcorp. The company is based in Sunnyvale, California.

For more information, please visit [www.platform-solutions.com](http://www.platform-solutions.com).

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